AROOSTOOK COUNTY ACTION PROGRAM, INC. FINANCIAL STATEMENTS SEPTEMBER 30, 2021

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Barbara E. McGuire, CPA, CGMA Timothy P. Poitras, CPA, CGMA

To the Board of Directors of Aroostook County Action Program, Inc.

INDEPENDENT AUDITORS' REPORT

Report on the Financial Statements

We have audited the accompanying financial statements of Aroostook County Action Program, Inc. (a Maine nonprofit corporation), which comprise the statements of financial position as of September 30, 2021 and 2020, and the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Aroostook County Action Program, Inc. as of September 30, 2021 and 2020 and the changes in net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards as required by *Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements taken as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated May 5, 2022 on our consideration of Aroostook County Action Program, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Aroostook County Action Program, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Aroostook County Action Program, Inc.'s internal control over financial reporting and compliance.

Chester M. Kearney

Presque Isle, Maine May 5, 2022

STATEMENTS OF FINANCIAL POSITION

SEPTEMBER 30, 2021 AND 2020

	<u>2021</u>	<u>2020</u>
ASSETS		
CURRENT ASSETS		
Cash and equivalents	3,767,571	440,375
Accounts receivable, net	1,626,003	1,458,699
Investments	1,393,559	1,449,582
Weatherization work in process	36,721	60,204
Prepaid expenses	178,705	162,950
Tropula disposion	7,002,559	3,571,810
FIXED ASSETS		
Land, buildings and improvements	4,939,688	4,309,398
Vehicles and equipment	1,422,038	1,354,343
* *	6,361,726	5,663,741
Less: Accumulated depreciation	(3,368,934)	(3,052,577)
	2,992,792	2,611,164
OTHER ASSETS		
Other long-term assets	129,535	125,656
	129,535	125,656
*		
TOTAL ASSETS	10,124,886	6,308,630
Y X L DY YEATH A LAND A TEM L GODDO		
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES .		
	949,977	222,121
Accounts payable Accrued expenses	649,010	824,676
Current portion of long-term debt	119,384	024,070
Grant funds received in advance	2,185,143	276,035
TOTAL CURRENT LIABILITIES	3,903,514	1,322,832
TOTAL CORDERT EXAMENTED	3,703,314	
LONG-TERM LIABILITES		
PPP Loan, net of current portion	1,427,544	
TOTAL LONG-TERM LIABILITIES	1,427,544	
TOTAL BOTTO TELEVISIONE		
TOTAL LIABILITIES	5,331,058	1,322,832
NET ASSETS		
Without donor restrictions	4,793,828	4,759,678
With donor restrictions	-	226,120
TOTAL NET ASSETS	4,793,828	4,985,798
TOTAL LIABILITIES AND NET ASSETS	10,124,886	6,308,630

See accompanying notes to financial statements

STATEMENT OF ACTIVITIES

YEAR ENDED SEPTEMBER 30, 2021

REVENUES Government grants and contracts Program fees Contributions Investment income Other income In-kind	Without Donor Restrictions 19,232,609 625,727 264,364 228,523 333,133 729,455 21,413,811	With Donor Restrictions	Total 19,232,609 625,727 264,364 228,523 333,133 729,455 21,413,811
PROGRAM SERVICE EXPENSES Workforce development Energy and housing services Community health Early care and education TOTAL PROGRAM SERVICE EXPENSES ADMINISTRATION AND GENERAL AND FUND RAISING	3,513,872 9,450,924 2,164,959 5,883,871 21,013,626 839,580 21,853,206		3,513,872 9,450,924 2,164,959 5,883,871 21,013,626 839,580 21,853,206
OTHER REVENUE (EXPENSE) Grant funds for equpment/renovations purchased Depreciation on assets purchased with grant funds	(439,395) 461,509 (214,084) 247,425		(439,395) 461,509 (214,084) 247,425
NET ASSETS TRANSFERRED TO (FROM) UNRESTRICTED FUNDS	226,120	(226,120)	
INCREASE / (DECREASE) IN NET ASSETS NET ASSETS AT BEGINNING OF YEAR	34,150 4,759,678	(226,120) <u>226,120</u>	(191,970) 4,985,798
NET ASSETS AT END OF YEAR	4,793,828		4,793,828

STATEMENT OF ACTIVITIES

YEAR ENDED SEPTEMBER 30, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUES			
Government grants and contracts	12,804,484		12,804,484
Program fees	490,778		490,778
Contributions	494,603		494,603
Investment income	62,141		62,141
Other income	764,930		764,930
In-kind	787,201		787,201
*			
	15,404,137_		15,404,137
EXPENSES			
PROGRAM SERVICE EXPENSES			
Workforce development	1,681,702		1,681,702
Energy and housing services	4,056,232		4,056,232
Community health	1,881,244		1,881,244
Early care and education	6,725,681		6,725,681
TOTAL PROGRAM SERVICE EXPENSES	14,344,859		14,344,859
ADMINISTRATION AND GENERAL AND FUND RAISING	1,137,200		1,137,200
	15,482,059		15,482,059
DECREASE IN NET ASSETS FROM OPERATIONS	(77,922)		(77,922)
OTHER REVENUE (EXPENSE)			
Gain on the sale of assets	32,279		32,279
Grant funds for equpment/renovations purchased	347,530		347,530
Depreciation on assets purchased with grant funds	(198,225)		(198,225)
* u	181,584	_	181,584
DIODE AGE DINET AGGETG	102.662		102 662
INCREASE IN NET ASSETS	103,662	-	103,662
NET ASSETS AT BEGINNING OF YEAR	4,656,016	226,120	4,882,136
NET ASSETS AT END OF YEAR ,	4,759,678	226,120	4,985,798

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED SEPTEMBER 30, 2021

	PROGRAM SERVICES				SUPPORTING SERVICES	*	
	Workforce Development	Energy and Housing Services	Community Health	Early Care and Education	Total Program Services	Administration and General	Total
Personnel	2,096,228	1,829,986	689,385	3,545,643	8,161,242	626,270	8,787,512
Travel and vehicle operation	25,227	29,829	8,595	59,170	122,821	(570)	122,251
Occupancy costs	95,647	94,227	49,055	558,378	797,307	24,756	822,063
Consumable supplies	90,091	80,806	65,651	247,096	483,644	23,820	507,464
Minor equipment and renovations	-	-	640	-	640	-	640
Direct client benefits	251,024	6,152,092	720,894	540,358	7,664,368	8,036	7,672,404
Consultants and contractual services	617,368	983,646	123,172	42,036	1,766,222	90,312	1,856,534
Other	338,287	280,338	176,222	493,080	1,287,927	49,199	1,337,126
In-kind			331,345	398,110	729,455	17,757	747,212
Total expenses including grant funded							
equipment	3,513,872	9,450,924	2,164,959	5,883,871	21,013,626	839,580	21,853,206

See accompanying notes to financial statements

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED SEPTEMBER 30, 2020

	PROGRAM SERVICES				SUPPORTING SERVICES		
	Workforce Development	Energy and Housing Services	Community Health	Early Care and Education	Total Program Services	Administration and General	Total
Personnel	939,039	1,162,190	708,342	4,390,305	7,199,876	875,712	8,075,588
Travel and vehicle operation	61,288	33,743	19,261	352,481	466,773	16,119	482,892
Occupancy costs	70,482	79,060	63,018	392,816	605,376	27,043	632,419
Consumable supplies	130,941	38,064	70,177	261,849	501,031	25,408	526,439
Minor equipment and renovations	3,437	16,468	4,657	-	24,562	-	24,562
Direct client benefits	255,377	2,054,359	778,300	523,675	3,611,711	14,173	3,625,884
Consultants and contractual services	152,543	643,505	149,741	17,639	963,428	122,718	1,086,146
Other	68,595	28,843	37,137	50,326	184,901	56,027	240,928
In-kind	-	-	50,611	736,590	787,201	-	787,201
Total expenses including grant funded							
equipment	1,681,702	4,056,232	1,881,244	6,725,681	14,344,859	1,137,200	_15,482,059_

See accompanying notes to financial statements

STATEMENTS OF CASH FLOWS

YEAR ENDED SEPTEMBER 30, 2021 AND 2020

	<u>2021</u>	<u>2020</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash received from user fees	458,42	
Cash received from grants and contracts	21,603,22	
Cash received from donors	264,30	64 494,603
Cash received from other sources	333,13	
Cash paid to suppliers and employees	(20,461,50	60) (14,625,555)
Interest & dividends received	10,66	5,165
Net cash provided by / (used in) operating activities	2,208,25	(486,506)
CASH FLOWS FROM INVESTING ACTIVITIES		
Cash provided by sale of investments	270,00	00 -
Repayment of revolving loans receivable	-	11,296
Proceeds from the sale of property and equipment	-	49,679
Purchase of property and equipment	(697,98	
Net cash used in investing activities	(427,98	
GAGYARY OWG PROACTRY AND A CONTROLLO		
CASH FLOWS FROM FINANCING ACTIVITIES	1.546.00	20
PPP loan proceeds	1,546,92	
Net cash provided by financing activities	1,546,92	28
NET INCREASE / (DECREASE) IN CASH AND EQUIVALENTS	3,327,19	(790,675)
CASH, RESTRICTED CASH AND EQUIVALENTS AT BEGINNING OF YEAR	440,37	75 1,231,050
CASH, RESTRICTED CASH AND EQUIVALENTS AT END OF YEAR	3,767,57	440,375
DEGOVOR LATION OF GUANOF BLAFT		
RECONCILIATION OF CHANGE IN NET ASSETS		
TO NET CASH PROVIDED BY / (USED IN) OPERATING ACTIVITIES	(101.05	100 ((0
Increase / (Decrease) in net assets	(191,97	70) 103,662
Adjustments to reconcile change in net assets	4	
to net cash provided by / (used in) operating activities	21626	77 070 160
Depreciation	316,35	
Change in partnership equity interest	(3,87	, , , ,
Unrealized gain on investments	(185,78	
Gain on the sale of assets	-	(32,279)
Investment earnings reinvested	(28,19	7) -
Changes in assets and liabilities		
Accounts receivable	(167,30	, , , ,
Weatherization work in process	23,48	(51,059)
Prepaid expenses	(15,75	(121,161)
Accounts payable and accrued expenses	727,85	(4,814)
Accrued compensation	(175,66	56) 171,400
Grant funds received in advance	1,909,10	(654,830)
	2,400,22	(590,168)
Net cash provided by / (used in) operating activities	2,208,25	(486,506)

NOTES TO FINANCIAL STATEMENTS

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Nature of Operations</u> - Aroostook County Action Program, Inc. ("ACAP") is organized as a nonprofit Maine corporation to enable the people of Aroostook County to achieve greater economic independence and dignity and provide leadership to the community in responding to human needs. The accounting practices of ACAP are designed primarily to demonstrate stewardship of the funds entrusted to it, compliance with prescribed grant conditions, and other special requirements, including the furnishing of certain amounts of cash or noncash contributions to programs from nonfederal sources.

Approximately 90% and 83% of ACAP's support for the year ended September 30, 2021 and 2020, respectively, came from grants, contracts, and fees from the federal and state governments. Of those grants, 18% and 16% of direct federal funding was received from the U.S. Department of Health and Human Services for the Head Start program for the years ended September 30, 2021 and 2020 respectively.

A basic description of the programs is as follows:

Workforce Development – Workforce Development offers services to assist people who are seeking employment as well as businesses seeking employees. Services offered include Workforce Innovation and Opportunity Act (WIOA) services, other jobs training opportunities and programs, as well as Case Management.

Energy and Housing Services - Energy and Housing Services include energy assistance, such as Low-Income Home Energy Assistance (LIHEAP), Energy Crisis Intervention (ECIP), Low-Income Assistance (LIAP), Rental assistance, affordable housing repair and replacement program, lead hazard control program, home ownership education, weatherization, home ownership support counseling, family development accounts, micro business loans, above ground storage tank and central heating improvement programs.

Community Health - Community health operates the supplemental food program for Women, Infants, and Children (WIC); and provides community oral health education and dental services.

Early Care and Education – Early Care and Education provides Head Start, Child Care, and Child Care Food programs.

Fund-raising and Management and General – Fund raising and management and general includes the functions necessary to maintain programs and consists of those activities that are not identifiable with a single program; ensures an adequate working environment; provides coordination and articulation of ACAP's program strategy; secures proper administrative functioning of the Board of Directors; maintains competent legal services for the program administration of ACAP; and manages the financial and budgetary responsibilities of ACAP.

<u>Basis of Accounting</u> - The financial statements of Aroostook County Action Program, Inc. are prepared on the accrual basis of accounting. Under the accrual basis of accounting, revenue is recognized when earned and expenses are recognized when incurred.

NOTES TO FINANCIAL STATEMENTS (cont'd.)

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

<u>Use of Estimates</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

<u>Financial Statement Presentation</u> - Aroostook County Action Program, Inc utilizes recommended accounting policies for Not-for-Profit Organizations. In August of 2016, FASB issued Accounting Standards Update (ASU) No. 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities with the stated purpose of improving financial reporting by not-for-profit entities. This ASU reduces the number of classes of net assets from three to two, requires the presentation of expenses in both natural and functional classifications, eliminates the requirement to prepare a reconciliation in the statement of cash flows when applying the direct method and requires disclosure of liquidity information within one year of financial position.

Revenue Recognition – In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers ("Topic 606"). The ASU and all subsequently issued clarifying ASU's replaced most existing revenue recognition guidance in accounting principles generally accepted in the United States of America. Topic 606 requires that the Organization identify the contract with a customer, identify separate performance obligations within the contract, determine the transaction price, allocate the transaction price to each performance obligation, and recognize revenue as the performance obligations are satisfied. Topic 606 also required expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The Organization adopted the new standard effective October 1, 2020, the first day of the Organization's fiscal year, using a modified retrospective transition approach.

The Organization employed the use of certain practical expedients in adopting ASC 606, as follows:

- For client services that are billed on a time-and-expense incurred or per unit basis and revenue is recognized over time, the Organization recognizes revenue at the amount to which it has the right to invoice for services performed.
- Incremental costs related to obtaining clients are expensed as incurred, as they would otherwise be amortized over less than one year.

The adoption of ASC 606 did not have a significant impact on the Organization's financial statements. The majority of the Organization's revenues are derived from government grants and contracts and donations which are non-exchange transactions. Revenues that do contain a performance obligation typically consist of a single performance obligation which is typically satisfied at the conclusion of the consumer encounter. Revenue is measured based on a consideration specified in a contract with a consumer, and excludes any amounts collected on behalf of third parties.

Based on the Organization's evaluation process and review of its contracts with consumers, the timing and amount of revenue recognized previously is consistent with how revenue is recognized under the new standard. Accordingly, the adoption of Topic 606 did not result in any changes in the accompanying financial statement line items comprising the Statements of Activities and had no effect on beginning net assets as of the date of initial adoption, October 1, 2020.

NOTES TO FINANCIAL STATEMENTS (cont'd.)

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

Contributions are recognized when the donor makes a promise to give to ACAP that is, in substance, unconditional. Contributions received are recorded as with or without donor restrictions. When a restriction expires, net assets are reclassified as without donor restrictions and reported in the statements of activities as released from restrictions. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized.

Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

Program fees and other revenue are recognized when earned.

Grants are either recorded as contributions or exchange transactions based on criteria contained in the grant award.

Grant awards that are contributions - Grants that qualify as contributions are recorded when invoices are sent to the funding sources. Revenue is recognized in the accounting period when the related expenses are incurred. Amounts received in excess of expenses are reflected as grant funds received in advance.

Grant awards that are exchange transactions - Exchange transactions reimburse based on a predetermined rate for services performed. The revenue is recognized in the period the service is performed.

<u>Cash and Temporary Investments</u> - ACAP considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents. ACAP includes money market investments as cash and cash equivalents.

Accounts Receivable - Accounts receivable represent amounts due from various entities for services performed. Accounts receivable are stated at the amount management expects to collect on balances outstanding at year end. Based on history with customers having outstanding balances and current relationships with them, management has concluded that realization losses on balances outstanding at year end will be immaterial and no allowance has been recorded.

<u>Investments</u> - Investments include certificates of deposit, mutual funds, and common stock and are reported at their fair values as determined in an active market. Investment return is included in the statements of activities in investment income. Any investment income and gains restricted by a donor are reported as increases in net assets without donor restrictions if the restrictions are met either by passage of time or by use in the reporting period in which the income and gains are recognized.

<u>Fixed Assets</u> – Property and equipment are capitalized at cost or, if donated, at fair value on the date of donation. Depreciation is provided for using the straight-line method over the estimated useful life of the asset. Leasehold improvements are recorded at cost and amortized using the straight-line method over the shorter of the useful life or the associated lease term. ACAP considers items with a cost greater than \$5,000 and a useful life greater than one year to be property and equipment.

NOTES TO FINANCIAL STATEMENTS (cont'd.)

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

Property and equipment purchased with grant funds are owned by ACAP while used in the program for which they were purchased or in other future authorized programs. However, the various funding sources have a reversionary interest in the property and equipment purchased with grant funds. Its disposition, as well as the ownership of any proceeds therefrom, is subject to funding source regulations. The net book value of grant property and equipment included on the statement of financial position is \$1,588,197 and \$1,679,359 at September 30, 2021 and 2020 respectively.

Fair Value Measurements - Fair value is the price that would be received to sell an asset or paid to transfer a liability in an ordinary transaction between market participants at the measurement date. A three-tier hierarchy prioritizes the inputs used in measuring fair value. These tiers include Level 1, defined as observable inputs such as quoted market prices in active markets; Level 2, defined as inputs other than quoted market prices in active markets that are directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore, requiring an entity to develop its own assumptions. The asset's or liability's fair value measurement within the hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

<u>In-Kind Contributions</u> - In-kind contributions for supplies and professional services are recorded in the statement of activities as revenue and expenses in the period they are received. During the years ended September 30, 2021 and 2020, ACAP received \$729,455 and \$787,201 of such contributions, primarily for its community health and early care and education programs. In addition, ACAP received contributions of nonprofessional volunteer services during the years ended September 30, 2021 and 2020, of \$400,910 and \$61,347 for its early care and education programs. The nonprofessional volunteer services are not reported in the statements of activities as they do not meet the criteria to be recorded under accounting principles generally accepted in the United States.

<u>Functional Allocation of Expenses</u> – The costs of program and supporting services activities have been summarized on a functional basis in the statement of activities. The statements of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Personnel costs are allocated based on time and effort reporting. Other operating costs are allocated based on utilization.

Indirect Cost Rate - Joint costs are allocated to benefiting programs using an indirect cost rate. Joint costs are those incurred for the common benefit of ACAP's programs that cannot be readily identified with a final cost objective. A fixed rate has been approved by the Department of Health and Human Services (DHHS). The fixed rate of 18% is based upon direct salaries and wages excluding all fringe benefits was approved and in effect from October 1, 2020 to September 30, 2021. The fixed rate was 14.2% for the year ended September 30, 2020. Effective October 1, 2021, ACAP will be also using a fixed rate of 18% on the basis of direct salaries and wages excluding all fringe benefits.

<u>Federal Income Tax -</u> The Organization is classified as an exempt Organization for federal income taxes under Internal Revenue Code Section 501(c)(3).

The Organization has no uncertain tax positions that qualify for either recognition or disclosure in the financial statements. Management believes there were no activities subject to tax on unrelated business income.

NOTES TO FINANCIAL STATEMENTS (cont'd.)

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

The Organization's tax returns are subject to review and examination by federal and state authorities. No examinations have been conducted by the Federal or State taxing authorities and no correspondence has been received from these authorities.

Recent Accounting Pronouncements – Leasing - In February 2016, FASB issued ASU 2016-02, Leases. This new standard will provide users of the financial statements a more accurate picture of the assets and the long-term financial obligations of entities that lease. The proposal is for a dual-model approach; a lessee would account for most existing capital leases as Type A leases, and most existing operating leases as Type B leases. Both would be reported on the balance sheet of an entity for leases with a term exceeding 12 months. Lessors will see some changes too, largely made to align with the revised lease model. The guidance is effective for years ending after December 15, 2021. The standard requires retroactive application to previously issued financial statements. Management is currently evaluating the impact of adoption on its financial statements.

(2) CONCENTRATION OF RISK

ACAP maintains cash balances, consisting of checking, savings accounts, money market accounts, and certificates of deposits at several financial institutions located in Aroostook County. Cash balances at Katahdin Trust Company in excess of FDIC limits are collateralized by pledged securities. As of September 30, 2021 and 2020 the amount exceeding FDIC limits at Katahdin Trust Company was \$3,230,259 and \$0 respectively. All other accounts at each institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At times during the year, balances in these accounts may exceed the insurance limits. Management believes the financial institutions have strong credit ratings and credit risk related to these deposits is minimal.

(3) INVESTMENTS

ACAP's investments as of September 30, consist of the following:

	<u>2021</u>	<u>2020</u>	
Certificates of deposit	\$ 343,989	\$ 340,303	
Mutual funds	855,622	905,796	
Common stocks	193,948	203,483	
Total	\$ 1,393,559	\$ 1,449,582	

Investment income for ACAP on the above investments is summarized as follows:

	2021	2020
Realized and unrealized gain	\$ 189,659	\$ 26,258
Interest and dividend income	38,864	35,883
Total	\$ 228,523	\$ 62,141

NOTES TO FINANCIAL STATEMENTS (cont'd.)

(4) FAIR VALUE MEASUREMENTS

The following is a description of the valuation methodologies used for assets measured at fair value.

Common stocks and mutual funds are valued at quoted market prices. Certificates of deposit are valued at quoted prices for similar assets in active markets.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair value. Furthermore, while ACAP believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following tables present the balances of assets measured at fair value on a recurring basis by level within the fair value hierarchy as of September 30, 2021 and 2020:

<u>2021</u>	Fair Value	Using		
	Level 1	Level 2	Level 3	Fair Value
Certificates of deposit	1	\$ 343,989		\$ 343,989
Mutual funds	\$ 855,622			855,622
Common stocks	193,948			193,948
Total	\$ 1,049,570	\$ 343,989	None	\$ 1,393,559
<u>2020</u>	Fair Value	e Measurements	Using	
	Level 1	Level 2	Level 3	Fair Value
Certificates of deposit		\$ 340,303		\$ 340,303
Mutual funds	\$ 905,796			905,796
Common stocks	203,483			203,483

At September 30, 2021 or 2020, ACAP does not have any liabilities that are measured at fair value on a recurring, nor are there assets or liabilities measured on a nonrecurring basis.

(5) GRANTS AND ACCOUNTS RECEIVABLE

The grants and accounts receivable balance at September 30 represent amounts due from the various funding sources and unrelated third parties as follows:

Federal programs State and other programs	2021 \$ 1,328,660 	2020 \$ 1,010,863 447,836
Sub-total	\$ 1,626,003	\$ 1,458,699
Less: Allowance for doubtful accounts	<u>\$</u> 0	\$ 0
Total	<u>\$ 1,626,003</u>	<u>\$ 1,458,699</u>

NOTES TO FINANCIAL STATEMENTS (cont'd.)

(6) FIXED ASSETS

The costs and related accumulated depreciation of fixed assets consists of the following:

	September 30, 2020	Additions	Retired	September <u>30, 2021</u>
Land, buildings and improvements Vehicles and equipment	\$ 4,309,398 <u>1,354,343</u> <u>5,663,741</u>	\$ 630,290 67,695 697,985		\$ 4,939,688 1,422,038 6,361,726
Less: Accumulated depreciation	3,052,577	316,357		3,368,934
Net property and equipment	\$ 2,611,164	\$ 381,628		\$ 2,992,792

(7) LONG-TERM DEBT

Long-term debt consists of the following:

1.0% note payable to Katahdin Trust Company, guaranteed under the Paycheck	
Protection Program (PPP) by the U.S. Small Business Administration (SBA);	
payable in monthly installments of \$536,298 beginning June 2022. The note	
was fully forgiven under the PPP by the SBA in March of 2022. See Note #19.	\$ 1,546,928
Less current portion	119,384
*	
	\$ 1,427,544

Long-term debt was scheduled to mature as follows prior to the loan being fully forgiven:

Year ending September 30,	•	<u>Amount</u>
. 2022		\$ 119,384
2023		423,231
2024	4	427,483
2025		431,778
2026		145,052
		\$ 1,546,928

(8) OPERATING LEASES

ACAP leases buildings and equipment under the terms of operating leases expiring at various times between April 2022 and August 2026. ACAP is liable for the cost of utilities under the lease agreements. Rent expense paid under these operating leases totaled \$243,196 for the year ended September 30, 2021.

NOTES TO FINANCIAL STATEMENTS (cont'd.)

(8) OPERATING LEASES (cont'd.)

Future minimum payments under the leases are as follows:

2022	\$ 236,597
2023	176,017
2024	161,017
2025	156,705
2026	64,679
Total	<u>\$ 795,015</u>

(9) LINE OF CREDIT

ACAP has a line-of-credit agreement of \$500,000 with a local bank, which expires June 30, 2022, and is secured by all accounts, contract rights, unrestricted equipment, unrestricted furniture and fixtures, and bears interest at the *Wall Street Journal* Prime Rate (3.25% as of September 30, 2021). There was no outstanding balance as of September 30, 2021 or 2020. It is expected that the line will be renewed upon expiration in June 2022.

(10) EMPLOYEE BENEFITS

ACAP has established a defined contribution plan for the benefit of its employees under Internal Revenue Code, Sections 403(b)(1) and 403(b)(7). The plan is contributory and covers all employees reaching certain age and length of service requirements. The employer contributions are at various rates depending on the number of years of employment. The employee may contribute any amount to the plan provided that the contribution does not exceed the maximum allowable under the Internal Revenue Code. For the years ended September 30, 2021 and 2020, the employer contributions to the plan amounted to \$176,665 and \$166,015 respectively.

(11) NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist primarily of revolving loan funds available to loan out. The loan funds are restricted by various grantors for the intended purpose of the specific grant.

As of September 30, 2020 the revolving loan program under which the restrictions applied was no longer functional. Having reviewed the terms of the program, management determined the net assets were available to be released from restrictions, and transferred the net asset balance to net assets without restrictions as of October 1, 2021.

(12) COMMITMENTS AND CONTINGENCIES

ACAP participates in various governmental grant programs, which may be subject to future program compliance audits by grantors or their representatives. Accordingly, ACAP's compliance with applicable program grant requirements may be established at some future date. The amount, if any, of liabilities arising from disallowance of expenditures or ineligibility of grant revenue cannot be determined at this time. At September 30, 2021 and 2020, there was no known unrecorded contingent liabilities relating to compliance with the rules and regulations governing the funds, that management is aware of.

NOTES TO FINANCIAL STATEMENTS (cont'd.)

(12) COMMITMENTS AND CONTINGENCIES (cont'd.)

On December 9, 2021, the Organization entered into a purchase and sale agreement with Facilities, Inc. to purchase real estate located at 1 Edgemont Drive in Presque Isle, Maine for \$700,000. The Organization anticipates utilizing local financial institutions to finance the purchase.

(13) RELATED PARTIES

ACAP is 50% owner in MoM CAP, LLC. The principal purpose of MoM CAP, LLC is to provide access to software support services and maintenance. ACAP has recorded this investment using the equity method. At September 30, 2021 and 2020, the investment in MoM CAP, LLC was \$129,535 and \$125,656, respectively, and is included in other long-term assets on the statement of financial position.

Under the terms of the LLC operating agreement either party can withdraw from the LLC provided that the parties gives notice within 90 days of MoM CAP's September year end. The agreement provides for the withdrawing party to be paid it's full equity interest upon withdrawal. On March 7, 2022 Penquis CAP, the other 50% owner, gave notice of its intention to withdraw and dissolve the organization.

(14) GRANT AWARDS

At September 30, 2021, ACAP had received future funding commitments under various grants. These commitments are not recognized in the accompanying financial statements as they are conditional awards.

(15) GRANT FUNDS RECEIVED IN ADVANCE

Occasionally, The Organization receives grant awards in advance of the funds being expended. When this is the case the recognition of revenue from the grants is deferred until it is expended toward its specified purpose. As of September 30, 2021 and 2020 deferred grant revenues totaled \$2,185,143 and \$276,035 respectively.

(16) LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions or designations limiting their use, within twelve months of the statement of financial position date, are comprised of the following as of September 30, 2021 and 2020:

	<u>2021</u>	<u>2020</u>
Financial assets at year-end:		
Cash and cash equivalents	\$ 3,767,571	\$ 440,375
Accounts and grants receivable, to be collected in		
less than one year	1,626,003	1,458,699
Investments	1,393,559	1,449,582
	\$ 6,787,133	\$ 3,348,656

NOTES TO FINANCIAL STATEMENTS (cont'd.)

(16) LIQUIDITY AND AVAILABILITY (cont'd.)

Less amounts not available to be used within one year: Grant funds received in advance, included in cash		
and cash equivalents	\$ 2,185,143	\$ 276,035
Accounts payable and accrued expenses Net assets with donor restrictions included in cash	1,598,987	1,046,797
and cash equivalents	0	226,120
	\$ 3,784,130	<u>\$ 1,548,952</u>
Financial assets available to meet general expenditures over the next twelve months	\$ 3,003,003	\$ 1,799,704

ACAP does not have a formal liquidity policy but generally maintains financial assets in liquid form such as cash and cash equivalents for approximately 1-2 months of operating expenses. ACAP can rely on a lower cash balance as it is primarily funded with cost reimbursement grants. Under cost reimbursement grants, once expenses are incurred, an organization can request reimbursement from the funding source.

(17) SUBSEQUENT EVENTS

Management has considered subsequent events occurring through May 5, 2022, the date the financial statements were available to be issued, and determined that no additional adjustments or disclosures are required for the financial statements to be fairly stated.

(18) COVID-19

The COVID-19 outbreak in the United States has caused business disruption through mandated and voluntary closings of multiple businesses. To date management has noted no negative impact of the pandemic on operations, however, management continues to monitor the situation as restrictions begin to ease. The final related financial impact on ACAP's operations, both in the current period and long-term, cannot be reasonably estimated at this time.

(19) PAYROLL PROTECTION LOAN

The Organization received a loan from Katahdin Trust Company totaling \$1,546,928 under the Payroll Protection Program established by the Coronavirus Aid, Relief, and Economic Security (CARES) Act. The loan was subject to a note dated January 1, 2021. The Organization applied for, and was notified on March 24, 2022 that, \$1,546,928 in eligible expenditures for payroll expenses described in the CARES Act has been forgiven.

SUPPLEMENTARY INFORMATION

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

YEAR ENDED SEPTEMBER 30, 2021

	PROGRAM PERIOD	FEDERAL CFDA NUMBER	GRANTOR NUMBER	PASSED THROUGH TO SUBRECIPIENTS	EXPENDITURES RECOGNIZED
FEDERAL GRANTOR/PASS-THROUGH GRANTOR/PROGRAM TITLE					
U.S. Department of Agriculture Pass through from Maine Department of Health and Human Services Special Supplemental Nutrition Program for Women, Infants and Children (WIC) Special Supplemental Nutrition Program for Women, Infants and Children (WIC) Breastfeeding Peer Counseling Total Federal Expenditures CFDA #10.557	10/01/20-09/30/20 10/01/20-09/30/21 10/01/20-09/30/21	10.557 10.557 10.557	CD8-20-4651 CD8-21-4651 CD8-21-4651	<u>:</u>	25,835 277,106 12,788 315,729
Pass through from Maine Department of Health and Human Services WIC - Farmer's Market Nutrition Program Total Federal Expenditures CFDA #10.572	10/01/20-09/30/21	10.572	CD8-21-4651	-	721 721
Child Nutrition Cluster Pass through from Maine Department of Education Summer Food Service Program-National School Lunch Program Total Federal Expenditures - Child Nutrition Cluster - CFDA #10.555	06/01/21-08/31/21	10.555	None	<u> </u>	9,533 9,533
Pass through from Maine Department of Education Child & Adult Care Food Program Total Federal Expenditures - CFDA #10.558	10/01/20-09/30/21	10.558	FP-20-405		414,450 414,450
SNAP Cluster Pass through from Maine Department of Health and Human Services Supplemental Nutrition Assistance Program	05/01/21-09/30/22	10.561	OFI-21-014A	-	1,249
Pass through from University of New England Supplemental Nutrition Assistance Program Total Federal Expenditures - SNAP Cluster - CFDA #10.561	10/01/20-09/30/21	10.561	OFI-22-351		73,022 74,271
Total U.S. Department of Agriculture					814,704
U.S. Department of Housing and Urban Development CDBG - Entitlement Grants Cluster					
Pass through from Maine Department of Economic and Community Development and the Community Development Block Grant Total Federal Expenditures CDBG Entitlement Grants Cluster CFDA #14.218	O4/01/20-03/31/22	14.218	None		314,887 314,887
Pass through from Maine State Housing Authority Lead Hazard Reduction Demonstration Grant Total Federal Expenditures CFDA #14.905	02/03/20-08/03/23	14.905	None	_==	1,706 1,706
Total U.S. Department of Housing and Urban Development				*	316,593

See accompanying notes to financial statements

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (cont'd.)

YEAR ENDED SEPTEMBER 30, 2021

	YEAR EN	DED SEPTEMBER 30, 2021				
U.S. Department of Labor				*		1
WIOA Cluster						
Pass through from Northeastern Workforce Development	+ Poard					
	t Board	07/01/00 06/20/00	17.000	3.7		164 050
Workforce Innovation & Opportunity Act - Adult		07/01/20-06/30/22	17.258	None	-	164,373
Workforce Innovation & Opportunity Act - Adult		07/01/19-06/30/20	17.258	None		99,563
Total Federal Expenditures CFDA #17.258						263,936
Pass through from Northeastern Workforce Developmen	t Board					
Workforce Innovation & Opportunity Act - Youth	Louis	07/01/20-06/30/22	17.259	None		131,547
					-	
Workforce Innovation & Opportunity Act - Youth		07/01/19-06/30/20	17.259	None		107,321
Total Federal Expenditures CFDA #17.259						238,868
Pass through from Northeastern Workforce Developmen	t Board					
Workforce Innovation & Opportunity Act - Dislocated Work		07/01/20-06/30/22	17.278	None		35,203
				B. (
Workforce Innovation & Opportunity Act - Dislocated Work	cer	07/01/19-06/30/20	17.278	None		67,270
Total Federal Expenditures CFDA #17.278					-	102,473
Total Federal Expenditures WIOA Cluster CFDA #17.2	58, #17.259, #17.278					605,277
•						
Pass through from Northeastern Workforce Developmen	+ Doord					
		00/01/00 10/01/00	15.055	101 00000010 0515		150041
WIOA National Dislocated Worker Grants / WIA National E	Emergency Grants	03/01/20-12/31/22	17.277	12A 20200318-2546		150,341
Total Federal Expenditures CFDA #17.277						150,341
Total U.S. Department of Labor					-	755,618
,						
U.S. Department of Energy						
Pass through from Maine State Housing Authority						
Weatherization Assistance for Low-income		04/01/21-03/31/22	81.042	None	-	237,418
Weatherization Assistance for Low-income		04/01/20-03/31/21	81.042	None	-	284,837
Total Federal Expenditures CFDA #81.042					-	522,255
20th 200th amponentino 02212 // 0210 in						
Total II C Domestin and of Figure						500 055
Total U.S. Department of Energy						522,255
U.S. Department of the Treasury	*					
Pass through from Maine State Housing Authority						
COVID 19 Relief Fund - Rent Relief	Major Program	08/01/20-03/31/22	21.019	None	-	1,090,857
Total Federal Expenditures CFDA #21.019						1,090,857
Total Federal Expenditures CFDA #21.019						1,090,037
Pass through from Maine State Housing Authority						
COVID - Emergency Rental Assistance Program	Major Program	01/01/21-12/31/21	21.023	None	-	3,433,900
COVID - Emergency Rental Assistance Program	Major Program	08/02/21-10/31/22	21.023	None	-	1,542,795
COVID - Housing Stability	Major Program	01/01/21-12/31/21	21.023	None	_	29,680
COVID - Housing Stability	Major Program	08/02/21-10/31/22	21.023	None		12,664
	Major Frogram	08/02/21-10/31/22	21.023	None		
Total Federal Expenditures CFDA #21.023					-	5,019,039
Total U.S. Department of the Treasury					-	6,109,896
U.S. Department of Health and Human Services						
Direct Award						
		10/01/10 10/20/20	00 000	CTTGOODOCCCCC CC		00 507
Drug-Free Communities Support Program		10/01/19-12/30/20	93.276	5H79SP020986-05	-	23,794
Drug-Free Communities Support Program		12/31/20-09/30/21	93.276	1 NH28CE003050-01-00	-	119,854
Total Federal Expenditures CFDA #93.276					-	143,648
The state of the						

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (cont'd.)

YEAR ENDED SEPTEMBER 30, 2021

U.S. Department of Health and Human Services (cont'd.) Pass through from Maine Department of Health and Human Services COVID-19 Social Supports COVID-19 Social Supports Total Federal Expenditures CFDA #93.323	06/01/20-01/31/21 02/01/21-12/31/21	93.323 93.323	COM-20-4000 COM-21-5008		3,261 16,432 19,693
Pass through from Western Maine Community Action Cooperative Agreement to Support Navigators in Exchanges Cooperative Agreement to Support Navigators in Exchanges Total Federal Expenditures CFDA #93.332	09/03/19-12/31/20 11/01/20-10/31/21	93.332 93.332	NAV 19-001-0632551 COM-21-5500	<u>:</u>	1,500 7,148 8,648
Pass through from Maine Department of Health and Human Services Capacity Building Assistance to Strengthen Immunization Infrastructure Total Federal Expenditures CFDA #93.539	02/01/21-12/31/21	93.539	COM-21-5701A		43,284
TANF Cluster Pass through from Maine Department of Health and Human Services Temporary Assistance to Needy Families - Whole Family Temporary Assistance to Needy Families - Improving Outcomes for Youth Total Federal Expenditures TANF Cluster CFDA #93.558	07/01/21-06/30/23 07/01/21-09/30/22	93.558 93.558	OFI-22-400 CFS-22-2116	<u>:</u>	15,627 35,011 50,638
Pass through from Maine Department of Health and Human Services Community Services Block Grant CARES ACT - Community Services Block Grant Total Federal Expenditures CFDA #93.569	10/01/20-09/30/21 01/20/20-09/30/22	93.569 93.569	CFS-20-7000A CFS-20-7100	<u>:</u>	376,536 175,903 552,439
Direct Award Head Start - ARPA/CRRSSA Head Start Covid - Head Start Head Start Total Federal Expenditures CFDA #93.600	04/01/21-03/31/23 06/01/20-05/31/21 06/01/20-05/31/21 06/01/21-05/31/22	93.600 93.600 93.600 93.600	01HE000840-01-01 01CH010924-02 01CH010924-02 01CH010924-03		161,759 2,418,362 100,330 1,307,429 3,987,880
Pass through from Maine State Housing Authority LIHEAP/Other Benefits & Administration LIHEAP Weatherization Program LIHEAP Weatherization Program LIHEAP/CHIP LIHEAP/CHIP LIHEAP/CHIP LIHEAP/Heat pump program Assurance 16 LIHEAP Total Federal Expenditures CFDA #93.568	07/01/20-09/30/21 10/01/19-03/31/22 10/01/20-09/30/23 10/01/18-03/31/22 10/01/19-03/31/22 07/01/21-03/31/24 10/01/21-09/30/22 10/1/20-09/30/21	93.568 93.568 93.568 93.568 93.568 93.568 93.568 93.568	None None None None None None	: : : : :	626,526 98,740 60,528 537,421 300,981 349,406 133,765 6,090,799 8,198,166
Direct Award Rural Health Care Services Outreach Total Federal Expenditures CFDA #93.912 Total U.S. Department of Health and Human Services TOTAL EXPENDITURES OF FEDERAL AWARDS	05/01/20-12/31/21	93.912	D04RH31769-03-02		155,593 155,593 13,159,989 21,679,055

See accompanying notes to financial statements

NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

YEAR ENDED SEPTEMBER 30, 2021

(1) BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal award activity of Aroostook County Action Program, Inc. under programs of the federal government for the year ended September 30, 2021. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Aroostook County Action Program, Inc., it is not intended to and does not present the financial position, changes in net assets or cash flows of Aroostook County Action Program, Inc.

(2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

(3) INDIRECT COSTS

Aroostook County Action Program, Inc. has elected not to use the 10% de minimis rate and has an agreed upon rate of 18% of direct salaries and wages excluding fringe benefits for the year ended September 30, 2021.

(4) PROGRAM OPERATIONS

Included in CFDA #93.568 are client benefits paid by the State of Maine of \$6,090,799. This amount is not included in the statement of activities.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

YEAR ENDED SEPTEMBER 30, 2021

SECTION I - SUMMARY OF AUDITOR'S RESULTS

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Financial Statements			
Type of auditor's report issued on whether the financial statement in accordance with GAAP: <i>Unmodified Opinion</i>	ts audi	ted were pr	repared
Internal control over financial reporting:			
 Material weakness(es) identified Significant deficiency(ies) identified 	Yes Yes	X X	No No
Noncompliance material to financial statements noted?		X	No
Federal Awards			
Internal control over major programs:			
 Material weakness(es) identified Significant deficiency(ies) identified 	Yes Yes	X X	No No
Type of auditor's report issued on compliance for major programs	s: Uni	nodified O _l	pinion
• Any audit findings disclosed that are required to be reported in accordance with Section 2 CFR 200.516(a)?	Yes	X	No
Identification of major programs:			
<u>CFDA #</u> <u>Name of Federal Program or Cluster</u>		Expenditu	res
U.S. Department of Treasury 21.019 Coronavirus Relief Fund		\$1,090,85	57
21.023 Emergency Rental Assistance Program		\$5,019,03	39
Dollar threshold to distinguish between Type A and Type B progra	ams:	\$750,000	
Auditee qualified as low-risk auditee?	Yes		No

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

YEAR ENDED SEPTEMBER 30, 2021

SECTION II - FINANCIAL STATEMENT FINDINGS

There are no audit findings for the year ended September 30, 2021.

SECTION III - FEDERAL AWARD FINDINGS AND QUESTIONED COSTS

There are no audit findings or questioned costs for the year ended September 30, 2021.

SECTION IV – SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS

None

ADDITIONAL REPORTS



Barbara E. McGuire, CPA, CGMA Timothy P. Poitras, CPA, CGMA

To the Board of Directors of Aroostook County Action Program, Inc.

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Aroostook County Action Program, Inc. (a nonprofit organization), which comprise the statement of financial position as of September 30, 2021, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated May 5, 2022.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Aroostook County Action Program, Inc.'s internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Aroostook County Action Program, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Aroostook County Action Program, Inc.'s internal control.

A deficiency in internal control exists when the design of or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or combination deficiencies in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Aroostook County Action Program, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control over compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Chester M. Kearney

Presque Isle, Maine May 5, 2022



Barbara E. McGuire, CPA, CGMA Timothy P. Poitras, CPA, CGMA

To the Board of Trustees of the Aroostook County Action Program, Inc.

INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Report on Compliance for Each Major Federal Program

We have audited Aroostook County Action Program, Inc.'s compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of Aroostook County Action Program, Inc.'s major federal programs for the year ended September 30, 2021. Aroostook County Action Program' major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Aroostook County Action Program, Inc.'s major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of *Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Aroostook County Action Program' compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Aroostook County Action Program, Inc.'s compliance.

Opinion on Each Major Federal Program

In our opinion, Aroostook County Action Program, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2021.

Report on Internal Control Over Compliance

Management of Aroostook County Action Program, Inc. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Aroostook County Action Program, Inc.'s internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Aroostook County Action Program' internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Presque Isle, Maine

Chester M. Kearney

May 5, 2022